

## **BEL IMPORTANTR QUESTIONS**

### **UNIT-I**

- 1) What is the impact of Privatization on Indian Economic Growth
- 2) Write about LPG
- 3) Explain the role of Industrial Policy 1991 in Economic Development
- 4) Globalization its impact on Indian Business

### **UNIT-II**

- 1) Explain Monetary Policy and its role in Industrialization
- 2) What is Fiscal Policy discuss salient features of Fiscal Policy
- 3) What are the objects of EXIM Bank? Explain measures taken EXIM Bank to promote Exports
- 4) Explain the Structure & Function of WTO
- 5) Write short notes on
  - a) TRIPS
  - b) TRIMS
  - c) GATS

### **UNIT-III**

1. Nature & essential of valid contract.
2. Essentials of valid offer & acceptance.
3. Essentials of valid consideration.
4. Capacity to contract free consent.
5. All contracts are agreement, but all agreements are not contract.

### **UNIT-IV**

1. Explain briefly important clauses of memorandum of association of a company & contents of articles of association.
2. What are the power of directors that cannot be eclipsed without the approval of members given in general meeting?
3. What is winding up? Discuss the circumstances in which a company may be windup by court?
4. What is statutory meeting? Explain the provisions relating to the holding of statutory meeting?
5. What are the different models of winding of a company?

### **UNIT-V**

1. Explain briefly the provisions of IT act 2000 dealing with cyber laws?
2. Briefly explain the provisions of Information technology act 2000 dealing with cyber laws?
3. Discuss the need & objectives of IT act 2000.
4. Explain briefly
  - a) Penalties & adjudication
  - b) Right to Information act.2005.

# BUSSINESS STATISTICS IMPORTANT QUESTIONS

## UNIT-I

### **Theory**

1. Nature and significance of statistics to business?
2. Describe various measures of central tendency with merits, demerits and its application?
3. Describe various measures of dispersion and its application?
4. Describe standard deviation with merits, demerits?

### **Problems Topics**

1. Mean, median and mode
2. SD
3. Coefficient of variation

## UNIT-II

### **Theory**

1. Difference between correlation and regression?
2. Explain in detail regression coefficients, its properties and its assumptions?
3. Explain significance and types of correlation?

### **Problems Topics**

1. Correlation
2. Regression

## UNIT-III

### **Theory**

1. Explain the meaning and significance of probability in business application?
2. Explain the different theories of probability distribution?

### **Problems Topics**

1. Conditional law
2. Binomial distribution
3. Poisson distribution

## UNIT-IV

### **Theory**

1. What is hypothesis and procedure of testing hypothesis?
2. Difference between
  - a) Null hypothesis and alternative hypothesis
  - b) Type I error and type II error
  - c) Z test and t test

### **Problems Topics**

1. Z test
2. t- test
3. ANOVA

## UNIT-V

### **Theory**

1. Explain the features, importance and application of chi square test?

### **Problems Topics**

1. Single sample chi-square
2. Chi-square for independence of attributes
3. Sign test for paired data

### **CASE STUDY (Only problems)**

- ANNOVA
- Regression

## **ITM IMPORTANT QUESTIONS**

### **UNIT-I**

1. Explain the generations and features of computers?
2. Meaning and nature of IT.
3. Explain the physical components of Information system?
4. Brief out the advantages and types of Information System.
5. What are the concepts and components of Information System?
6. Advantages and disadvantages of IT.
7. Role of IT in various sectors.
8. Strategies for gaining IT advantages.

### **UNIT-II**

1. What do you mean by Data? Explain the concepts and models of DBMS.
2. Define DBMS? Explain the various data models with examples.
3. Explain about DDL and DML.
4. Architecture of DBMS and characteristics of DBMS.

### **UNIT-III**

1. Brief explain about MS-Word.
2. Explain about MS-Excel.
3. Explain about MS-Power point presentation.
4. Explain the various spread sheet applications.
5. Discuss all formulae in MS-Excel.
6. Explain the procedure for creating a PIE-Chart using MS-Excel.
7. Explain about Mail-Merge.
8. Prepare student marks memorandum in MS-Excel.
9. Prepare a personal Resume, Visiting card, Identity card, Marks memo using in MS-Word or either MS-Excel.

### **UNIT-IV**

1. Discuss about Network Technology.
2. Types of Computer Networks.
3. Explain about Extranet?
4. Explain about Intranet?
5. Explain about Internet? Discuss the communication and web services.
6. Describe about various types of Data Communication Media's?
7. What is Network? Explain different types and operation of network.
8. Explain the concept, components and working of World Wide Web?
9. Explain about Network Protocols in Internet?
10. Explain about Topologies.

### **UNIT-V**

1. Explain Emerging Trends in IT.
2. Explain ERP (Enterprise Resource Planning), characteristics of ERP?
3. Explain about SAP?
4. Explain about Big Data?
5. Explain about cloud computing?

### **CASE STUDY:**

1. Power Point Presentation.
2. Creating visiting card, Resume and Identity card using MS-Word.
3. Marks Memo Random in MS-Excel.
4. Employee salary report with employee no, basic salary, HRA, DA, PF, IT, Gross salary, Net salary and Category of employee with different formulas in MS-Excel.

## **ME IMPORTANT QUESTIONS**

### **UNIT-I**

1. Meaning & scope of ME & Write about relationship of ME with other Disciplines or areas?
2. Concepts of ME
  - 1) Opportunity cost
  - 2) Incremental principle
  - 3) Marginal principle
  - 4) Equimarginal principle
  - 5) Time perspective
  - 6) Discounting principle
  - 7) Scarcity concept
  - 8) Risk & uncertainty
3. Roles & Responsibilities of Managerial Economists?
4. Explain theory of a firm and write about the profit maximization/behavioural/managerial theories

### **UNIT-II**

1. Explain law of demand? Write about types of elasticity of demand?
2. Explain in detail methods of demand estimation.
3. Techniques of demand forecasting?
4. Explain change in demand & shift in demand?

### **UNIT-III**

1. Define production & production function.
2. Explain different types of production functions.
3. Meaning & definition of returns to factor? Explain law of variable proportions.
4. Write about production function with two variable input?
5. Write about types of Isoquants?
6. What is cost & write about types of costs?
7. Define economies & diseconomies of scale and explain types of economies & diseconomies of scale.

### **UNIT-IV**

1. A) Perfect competition  
B) Monopolistic  
C) Oligopoly  
D) Monopoly
2. Pricing Methods

### **UNIT-V**

1. Define business cycle? Types of business cycle and phases of business cycle?
2. Define inflation and types of inflation and cause & efforts of inflation?
3. Stages of inflation & write about Anti-inflation methods?
4. Causes and effects & steps to avoid business cycle?

### **CASE STUDY**

1. Breakeven analysis
2. Elasticity of demand

## **MIS IMPORTANT QUESTIONS**

### **UNIT-I**

1. What is MIS? Explain the nature and scope of MIS?
2. Write about the characteristics of MIS? ...
3. Describe the roles of MIS in Global Business today?
4. What are the major challenges of managing MIS?

### **UNIT-II**

1. What is DBMS and its approaches?
2. Explain different types of data models?
3. Describe about Data Ware Housing?
4. Write about Data Mining?

### **UNIT -III**

1. Explain Decision support system?
2. Discuss about CRM?
3. What is the role of MIS in Decision Making Process?
4. Describe about Knowledge Management System?

### **UNIT-IV**

1. Write a note on SDLC?
2. What are the System Development Models?
3. Discuss Process Based Calculations?
4. What is System Maintenance? Explain in detail?

### **UNIT-V**

1. What are the Security issues of IS?
2. Explain about various Technologies used in IS Security?
3. Write a note on Ethical issues in IS?
4. Discuss about Social issues in IS?

## **MOB IMPORTANT QUESTIONS**

### **UNIT-I**

1. Functions & importance of Mgt.
2. Principles of Mgt.
3. Explain about Scientific Mgt.
4. Describe behavioural theories.
5. Contingency theory.

### **UNIT-II**

1. Describe making process and techniques.
2. Explain about planning process.
3. How can we make planning effective?
4. Describe controlling techniques.
5. How can be controlling effective?

### **UNIT-III**

1. Difference between perception & learning?
2. Motivational theories: Maslow, Hertzberg.
3. Motivational theories: McClelland, Porter & Lawler.
4. Personality types – Johari Window
5. Transactional analysis.

### **UNIT-IV**

1. What is a group? Describe its benefits.
2. Explain various types of groups and its formation & development.
3. Explain Leadership styles:-
4. Traits theory & managerial grid.
5. Transactional & Transformational leadership.

### **UNIT-V**

1. What is organising & explain its process.
2. How can we make organising effective?
3. What is a department? Write about its types.
4. Explain conflict Mgt.
5. Explain change Mgt.

**(17E00104) FINANCIAL ACCOUNTING FOR MANAGERS  
IMPORTANT QUESTIONS**

**UNIT-I  
INTRODUCTION OF ACCOUNTING**

1. Define Accounting? Explain importance & Objectives of Accounting
2. Explain Double Entry System? What are the Advantages & Disadvantages of Double Entry System?
3. Explain the Classification of Accounts with Rules of Debit & Credit
4. Write the difference between Single Entry System & Double Entry System
5. Explain about a) Uses of Accounting b) Book Keeping Vs Accounting c) Accounting Cycle

**UNIT –II  
THE ACCOUNTING PROCESS**

1. Explain briefly about Accounting Principles  
(or)  
Explain briefly Accounting Concepts & Accounting Conventions
2. What is Subsidiary Books? Explain the types of Subsidiary Books
3. What is Ledger? What are the Advantages & Disadvantages of Ledger
4. Write about  
a) Journal b) Ledger c) Trial Balance d) Trading & Profit & Loss Account e) Balance Sheet
5. What is Trial Balance? What is uses to Preparation of Trial Balance  
(or)  
Define Trial Balance? Explain its Advantage & Disadvantages of Trial Balance

**UNIT –III  
VALUATION OF ASSETS & INVENTORY VALUATION & VALUATION OF  
GOODWILL**

1. What is Depreciation? Explain the Methods of Depreciation in briefly
2. What is Inventory & Explain the Methods of Inventory Valuation  
(Or)  
Explain the difference between LIFO & FIFO Methods
3. Explain valuation of Goodwill? Explain the methods of valuation of Goodwill
4. Distinction between Straight Line Method and Diminishing Balance Methods

**UNIT –IV  
FINANCIAL ANALYSIS-I**

1. What is Ratio Analysis? Explain the Significance of Ratio Analysis
2. Du Pont chart
3. What is the need for Interpretation of Financial Statement Analysis & Advantage & Disadvantages of Financial Statement Analysis
4. What are the Advantages and Disadvantages of Ratio Analysis
5. Explain Classification of Ratio Analysis

**UNIT –V  
FINANCIAL ANALYSIS-II**

1. Explain the difference between Fund Flow Statement & Cash Flow Statement
2. Explain the objectives of Fund Flow statement & Steps in preparation of Funds Flow Statement
3. Explain the objectives of Cash Flow Statement & Steps in Preparation of Cash Flow Statement
4. What are the Advantages & Disadvantages of Fund Flow Statements
5. What are the Advantages & Disadvantages of Cash Flow Statements

## PROBLEMS

- CHAPTER -2** Journal, Ledger, Trial Balance, Final Accounts  
**CHAPTER-3** Deprecation, LIFO, FIFO, Goodwill  
**CHAPTER-4** \*\*\*A Case Study on Ratio Analysis , Ratios on Liquidity, Leverage, Solvency & Profitability

## SYLLABUS

### FINANCIAL ACCOUNTING FOR MANAGERS

- 1. Introduction to Accounting:** Definition, Importance, Objectives, uses of accounting and book keeping Vs Accounting, Single entry and Double entry systems, classification of accounts – rules of debit & credit.
- 2. The Accounting Process:** Overview, Books of Original Record; Journal and Subsidiary books, ledger, Trial Balance, Final accounts: Trading accounts- Profit & loss accounts- Balance sheets with adjustments, accounting principles.
- 3. Valuation of Assets:** Introduction to Depreciation - Methods (Simple problems from Straight line method, Diminishing balance method and Annuity method). Inventory Valuation: Methods of inventory valuation (Simple problems from LIFO, FIFO, Valuation of goodwill - Methods of valuation of goodwill.
- 4. Financial Analysis –I:** Analysis and interpretation of financial statements from investor and company point of view, Liquidity, leverage, solvency and profitability ratios – Du Pont Chart -A Case study on Ratio Analysis
- 5. Financial Analysis-II:** Objectives of fund flow statement - Steps in preparation of fund flow statement, Objectives of Cash flow statement- Preparation of Cash flow statement - Funds flow statement Vs Cash flow statement.

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**ALL THE BEST**

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